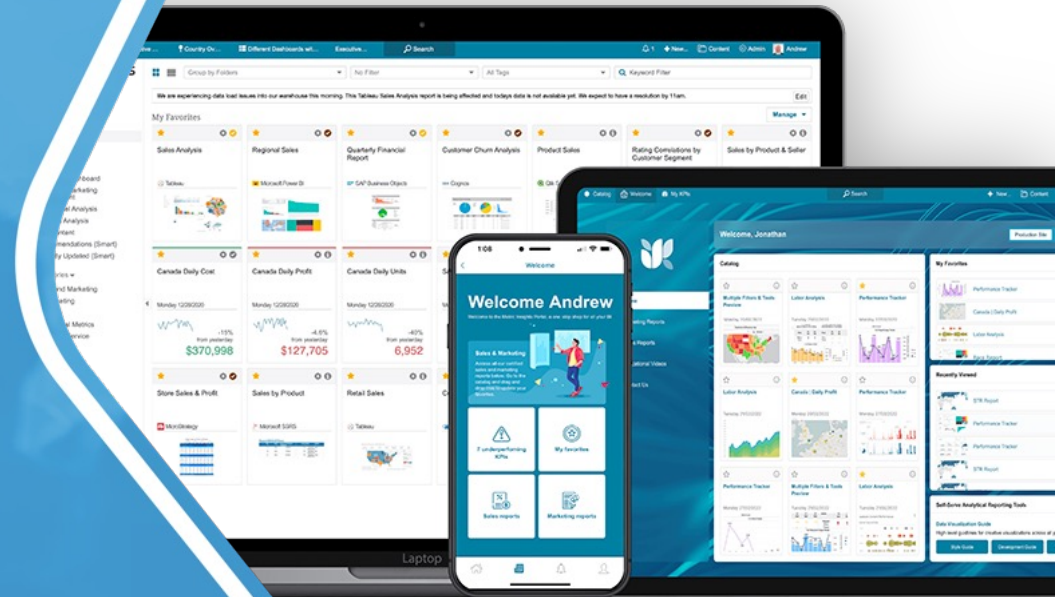


► LIVE WEBINAR

BEYOND THE HYPE THE REAL IMPACT OF AI ON BI



METRIC INSIGHTS
ENTERPRISE BUSINESS INTELLIGENCE PORTAL





THE UN-FULFILLED PROMISE OF SELF-SERVICE BI...

THE BI USER JOURNEY TODAY

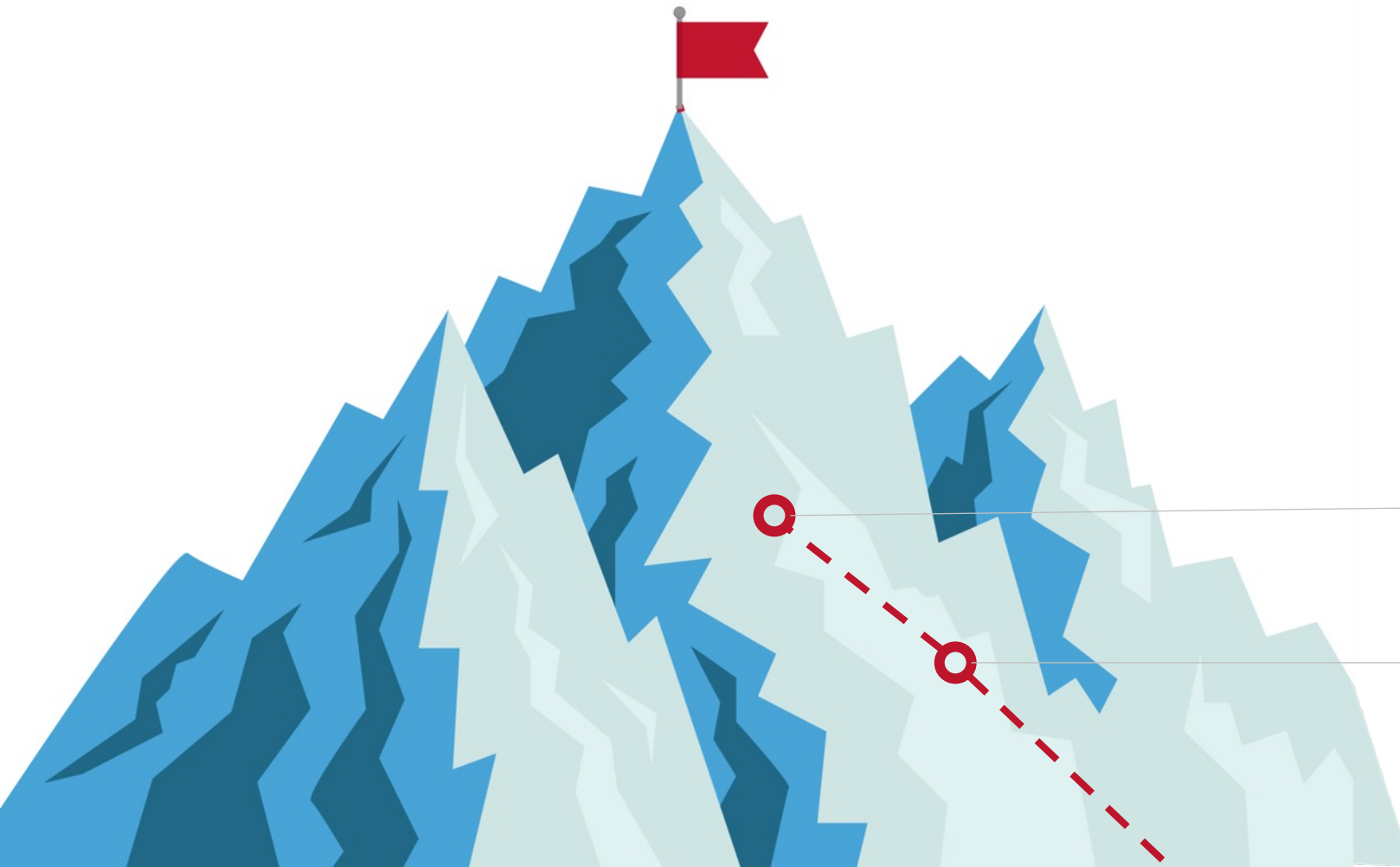


THE BI USER JOURNEY TODAY



1. Discover
Find the right report

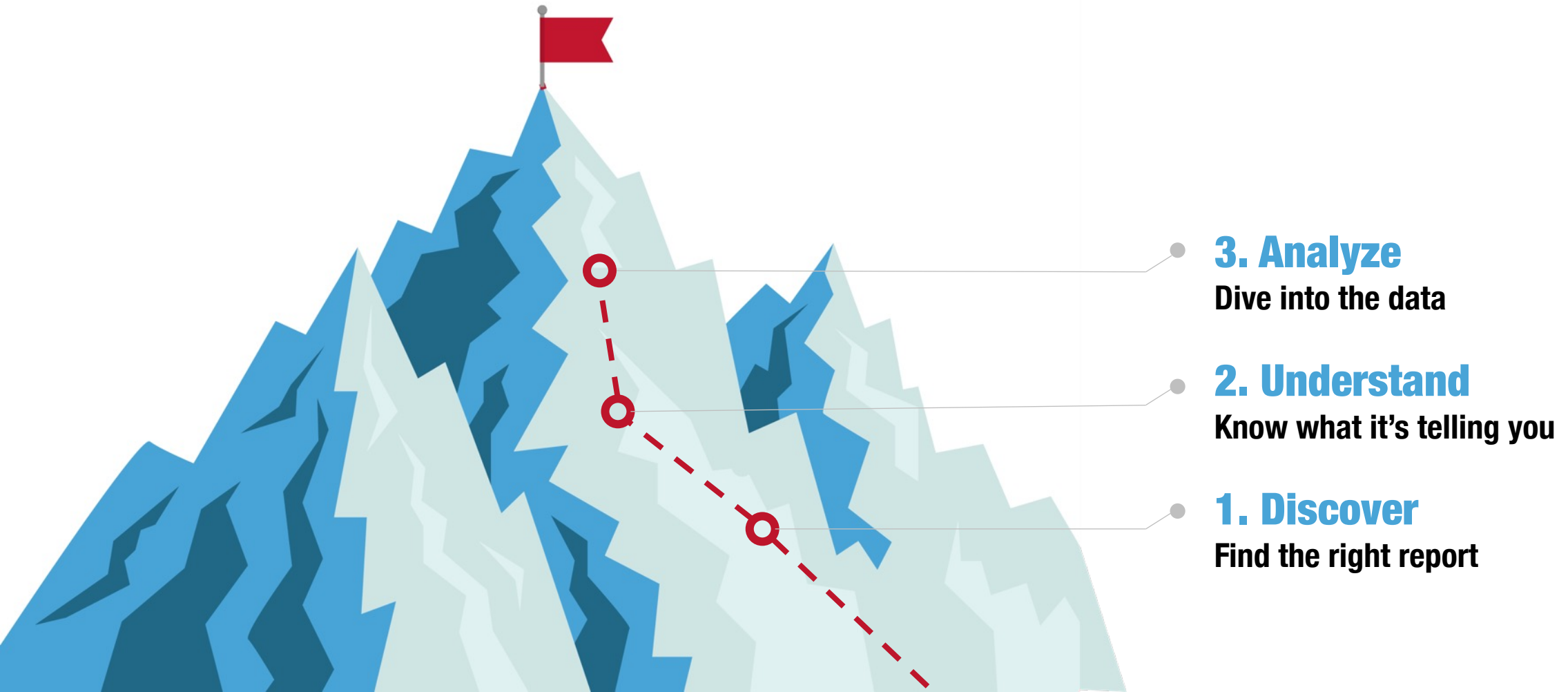
THE BI USER JOURNEY TODAY



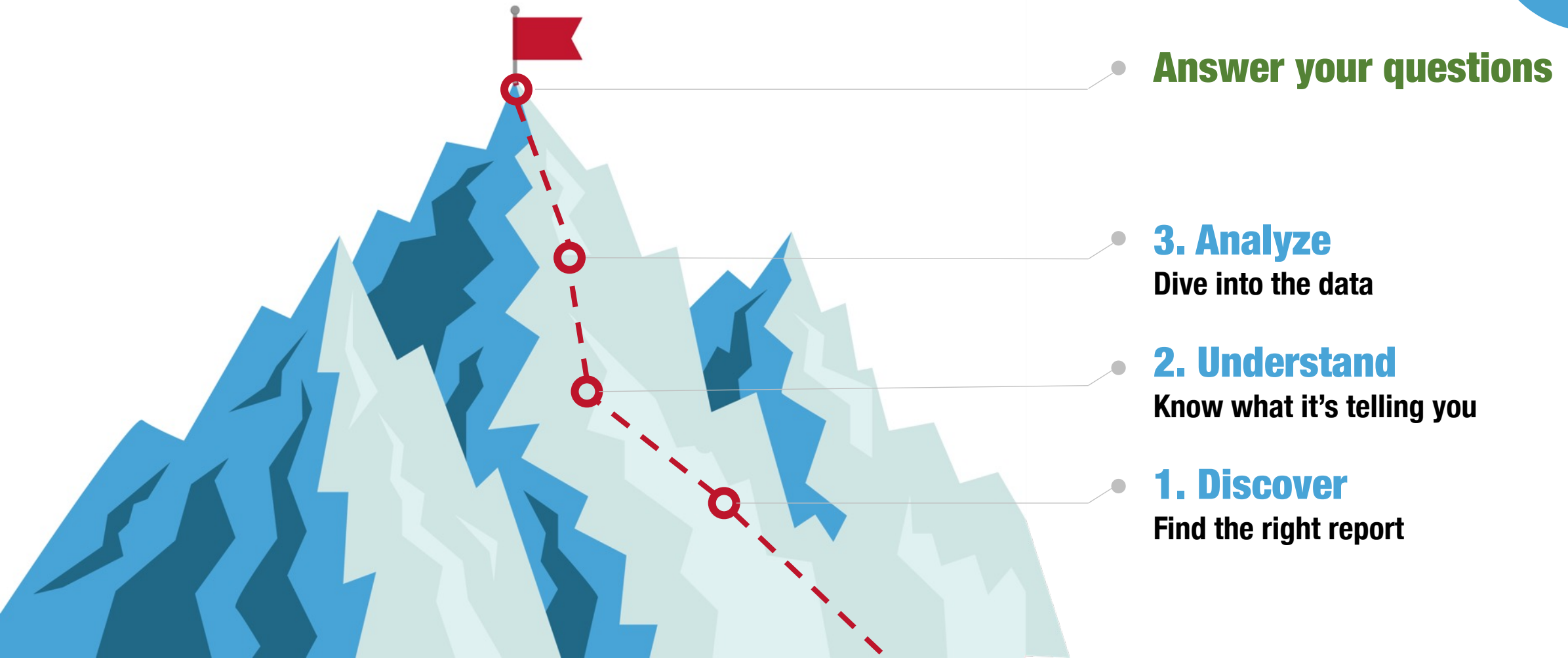
2. Understand
Know what it's telling you

1. Discover
Find the right report

THE BI USER JOURNEY TODAY

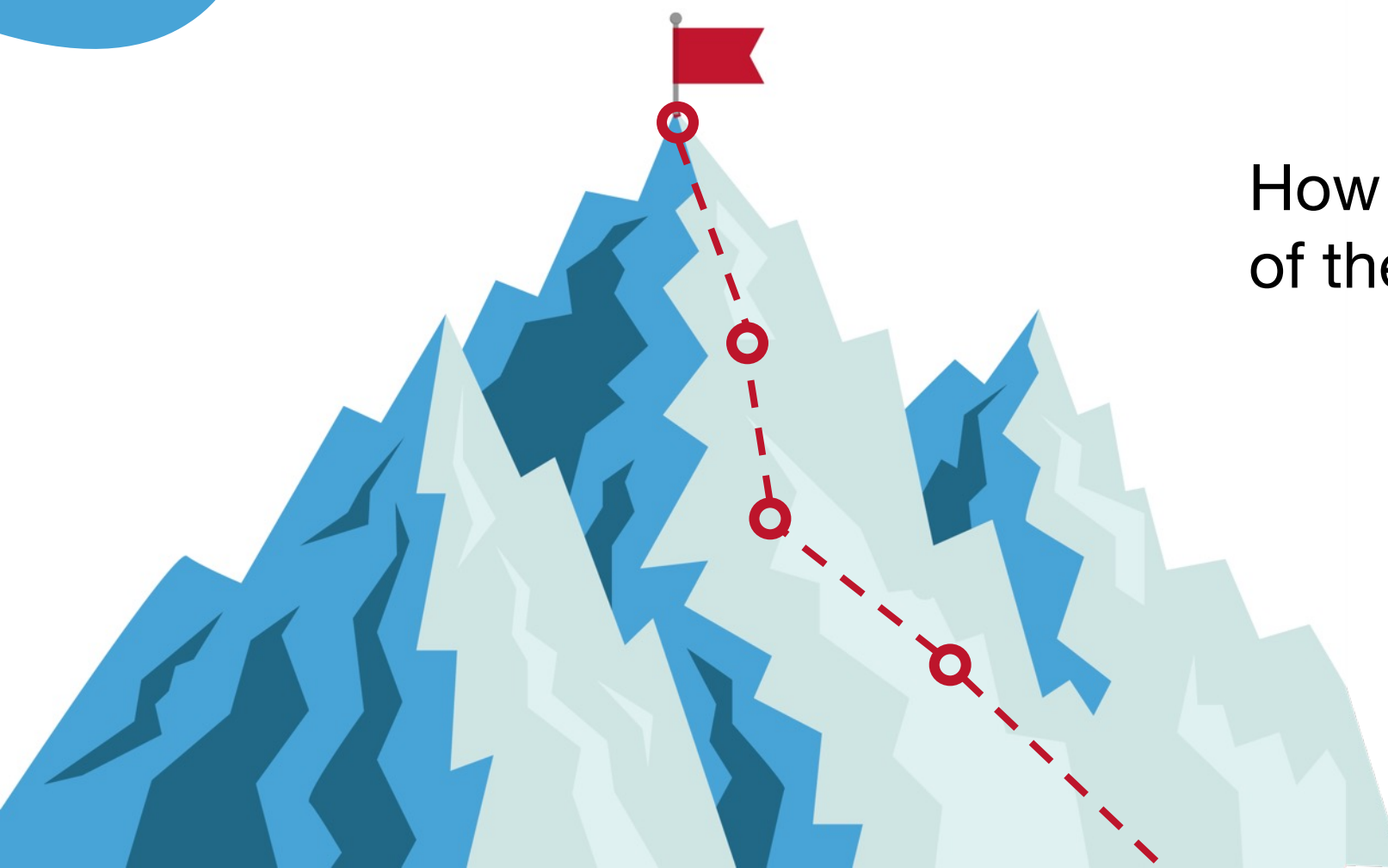


THE BI USER JOURNEY TODAY



A man in a white shirt is shown in profile, talking on a coiled telephone. He is sitting at a desk in what appears to be a data center or office, with multiple computer monitors displaying charts and graphs in the background. The image has a blue tint and a large blue abstract shape in the top left corner.

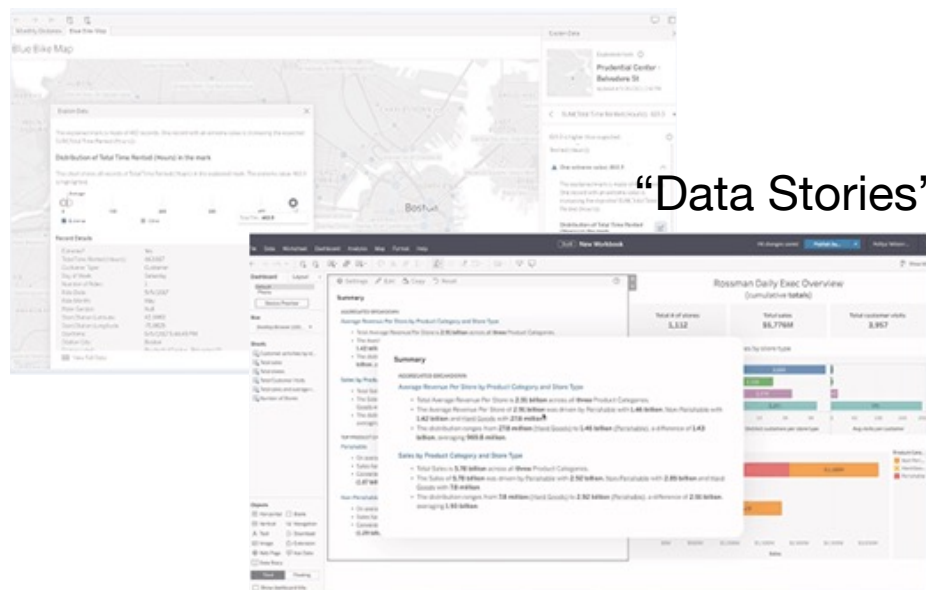
IF USERS STRUGGLE
AT ANY STEP, THEY
CALL AN ANALYST



How is **AI** helping with each of these stages today...

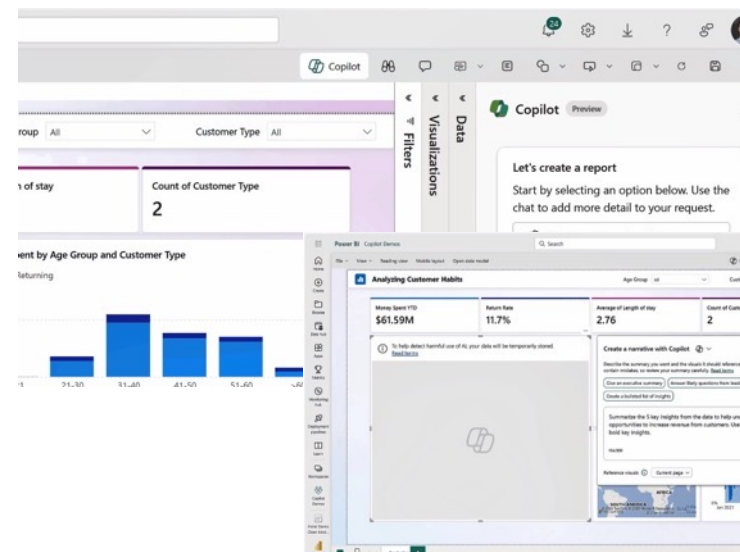
THE ROLE OF AI IN BI TOOLS TODAY

“Explain Data”



“Data Stories”

“Fabric”



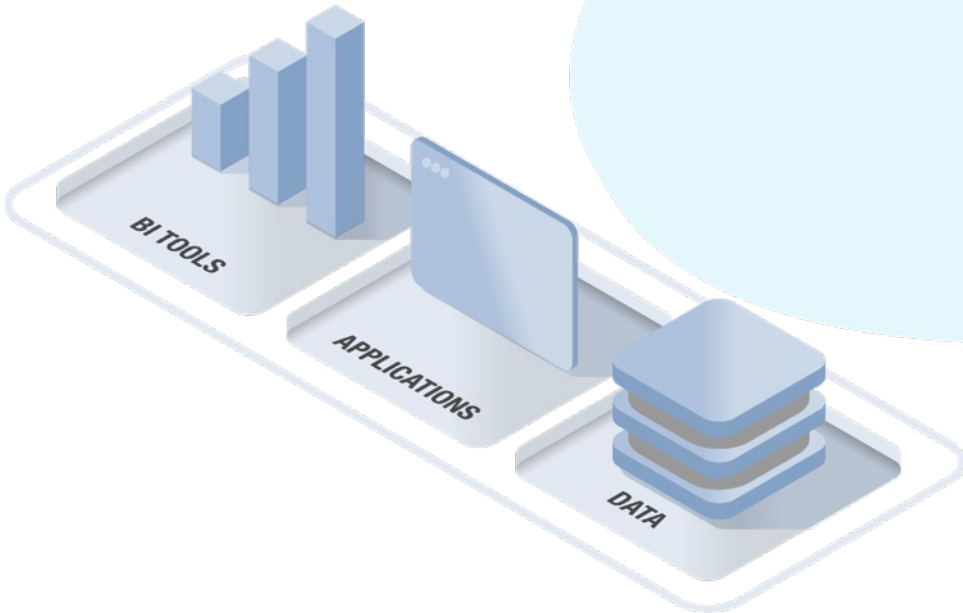
“Copilot”



HOW DO USERS GET TO **CAMP 3**?

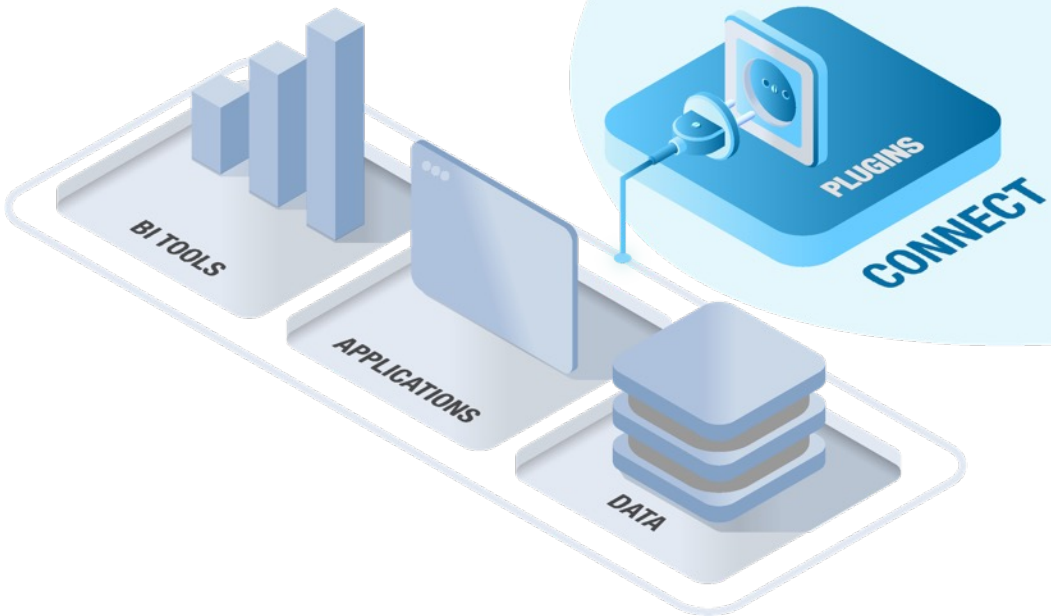
A BUSINESS INTELLIGENCE PORTAL





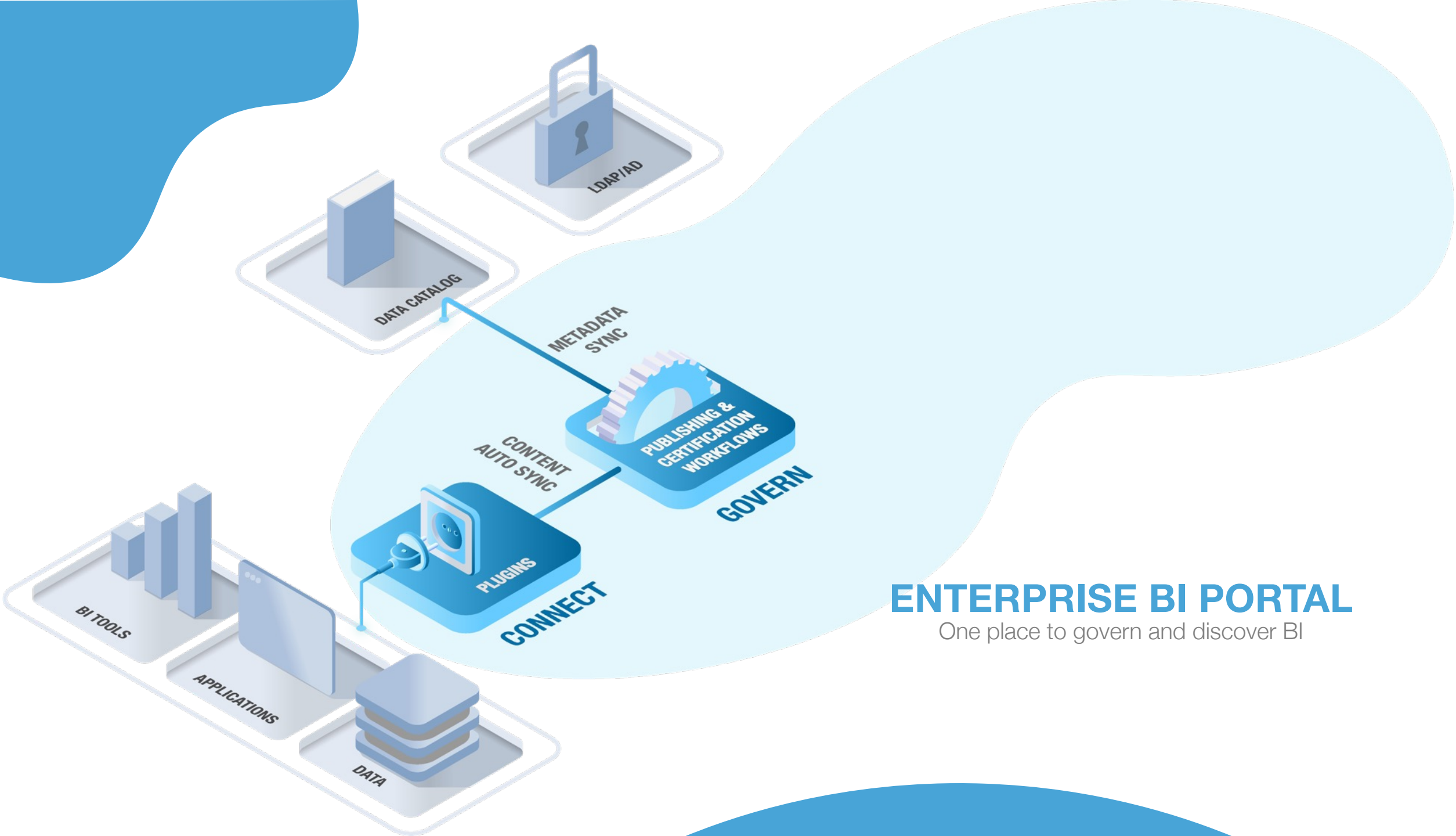
ENTERPRISE BI PORTAL

One place to govern and discover BI



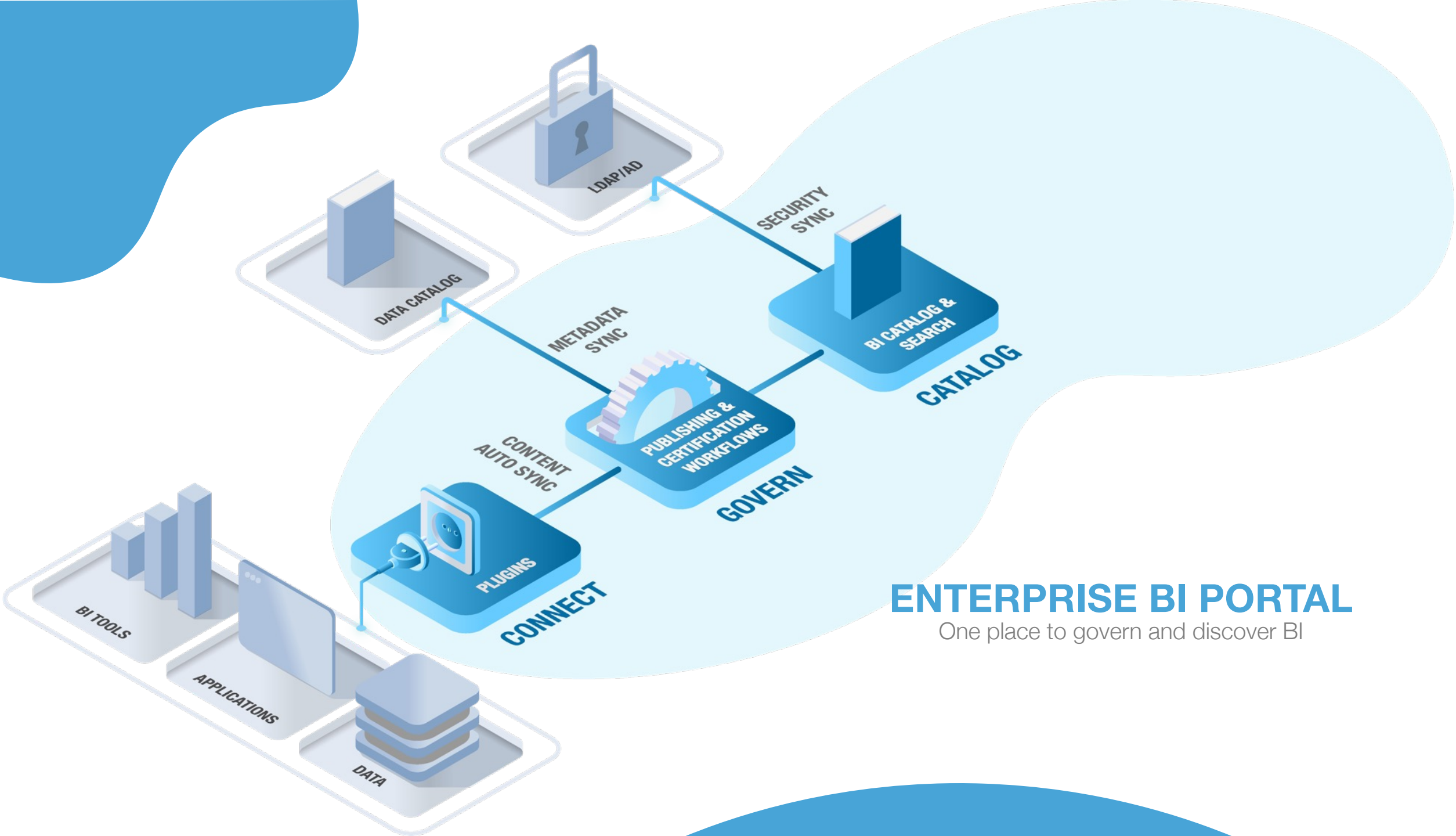
ENTERPRISE BI PORTAL

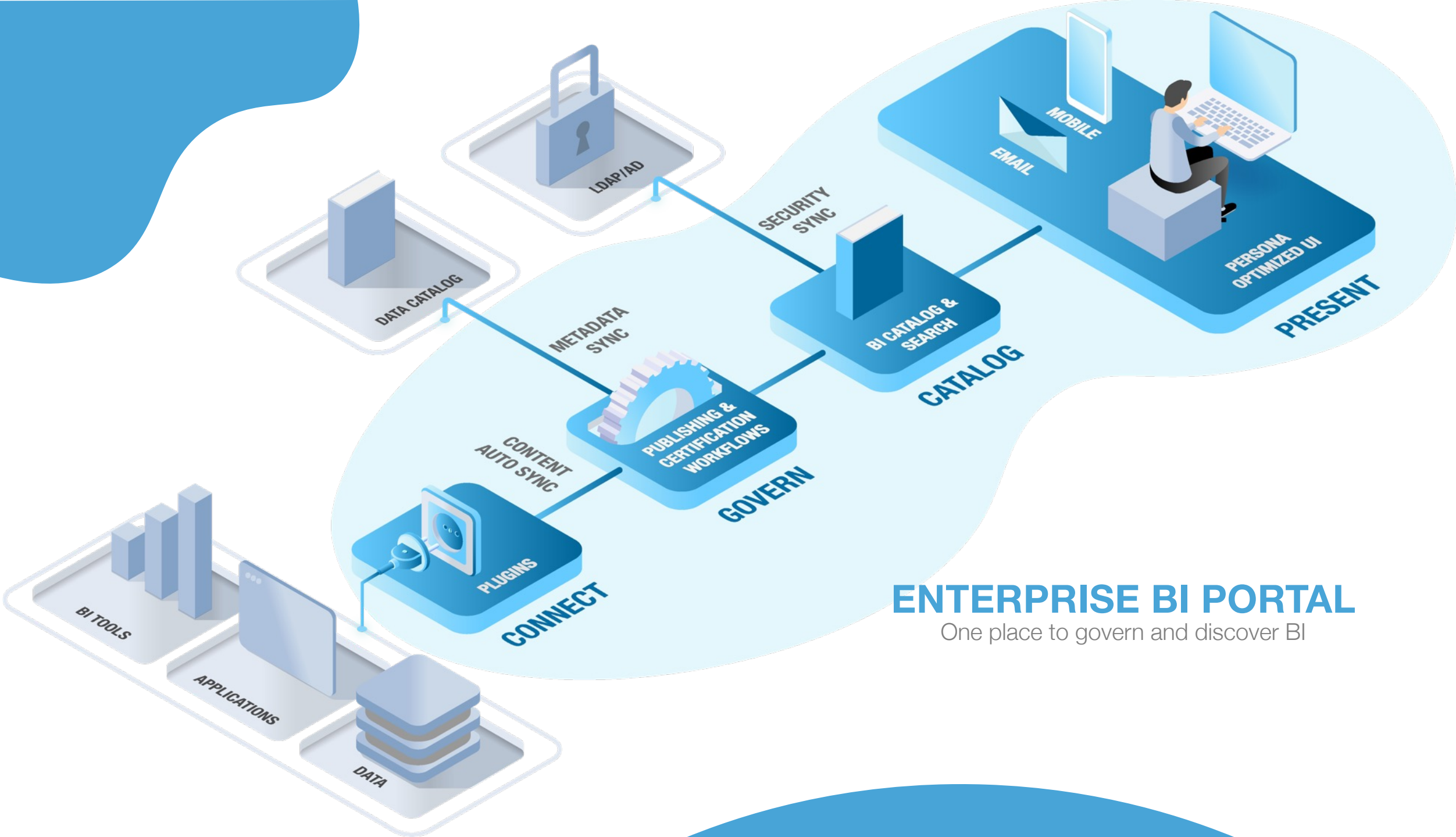
One place to govern and discover BI



ENTERPRISE BI PORTAL

One place to govern and discover BI

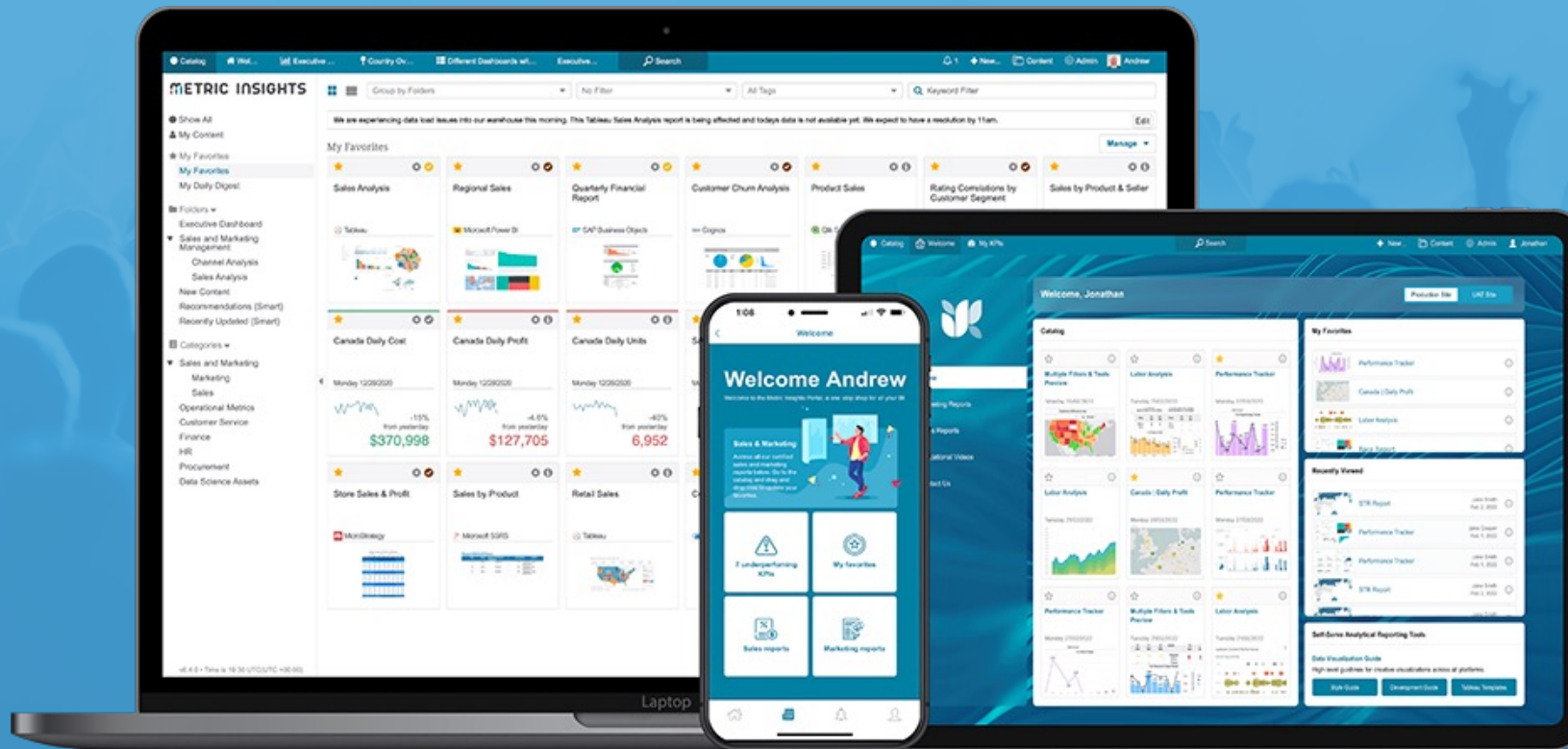




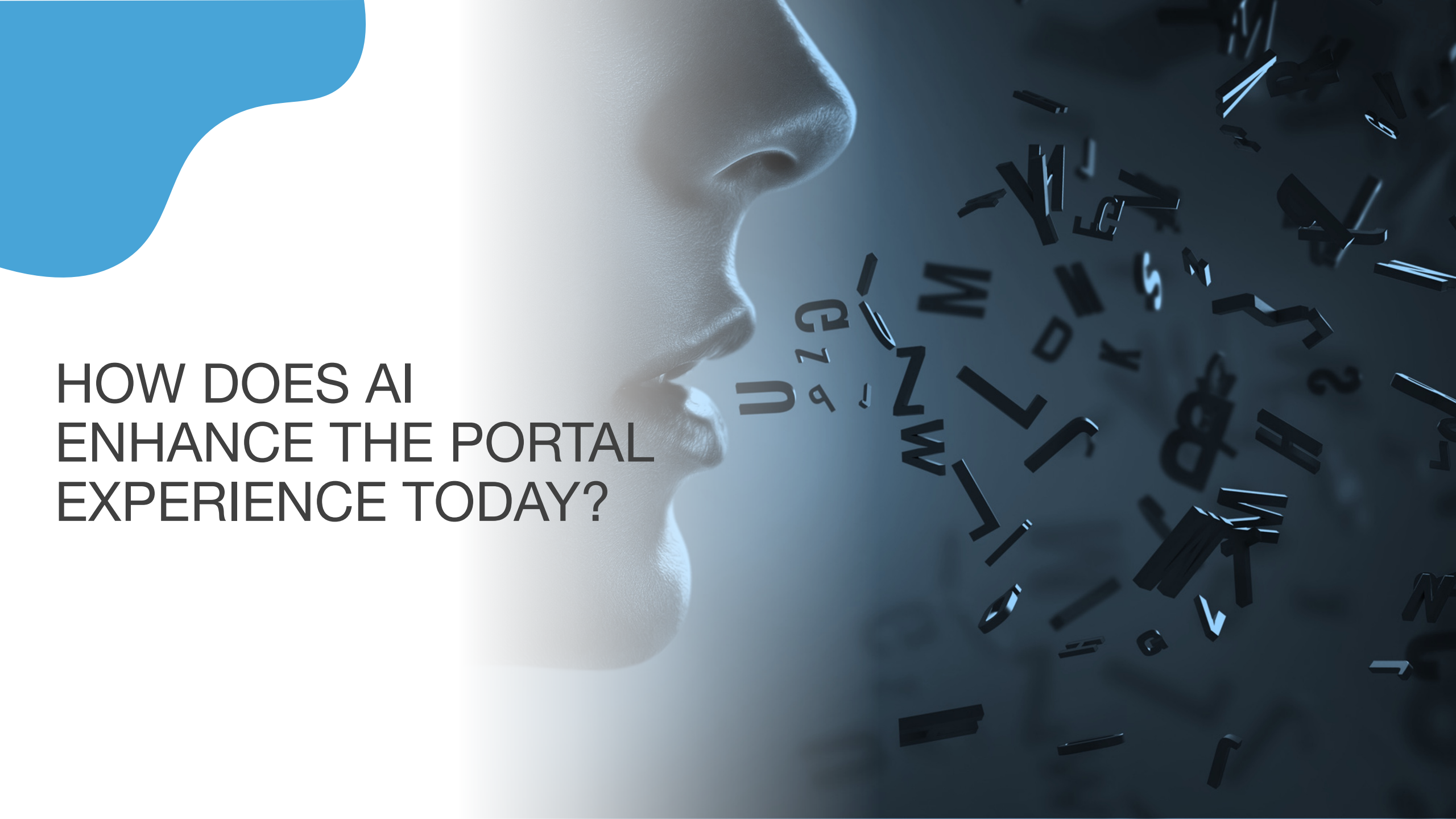
ENTERPRISE BI PORTAL

One place to govern and discover BI

ENTERPRISE BI PORTAL DEMO



Give your data the audience it deserves

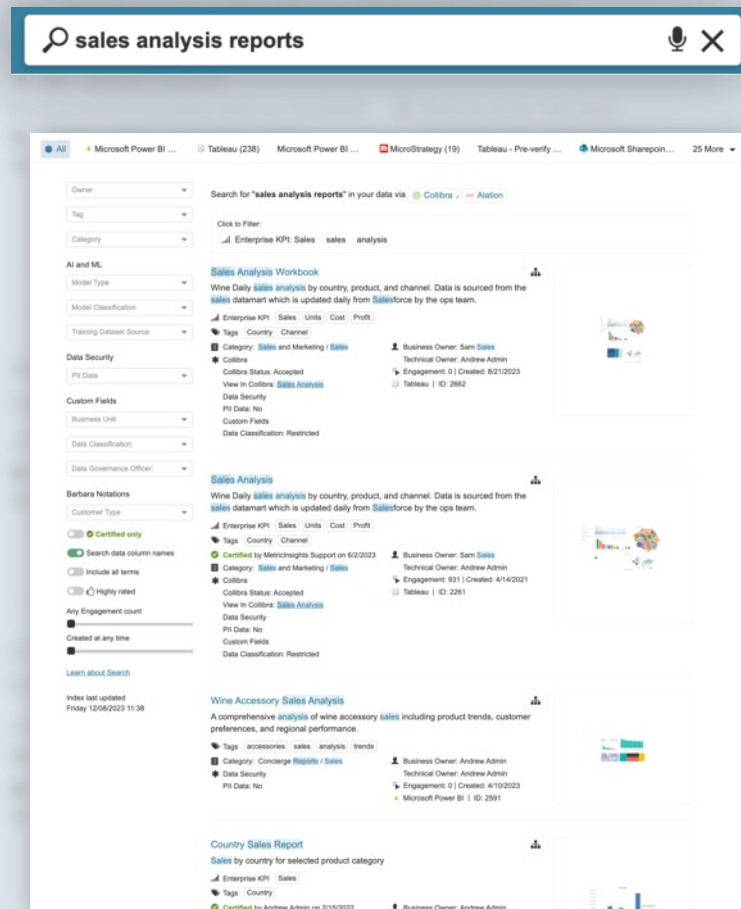


HOW DOES AI
ENHANCE THE PORTAL
EXPERIENCE TODAY?

BI SEARCH

Optimized for quick access

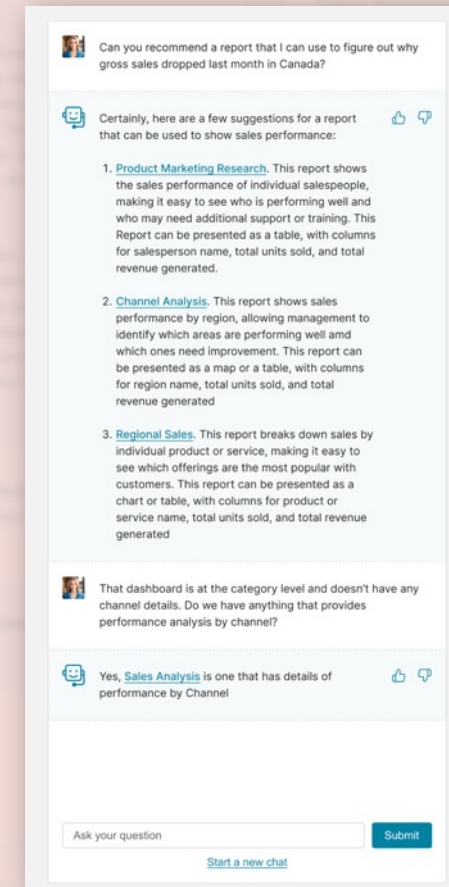
Quickly find assets that you know already exist



BI CONCIERGE

Optimized for discovery

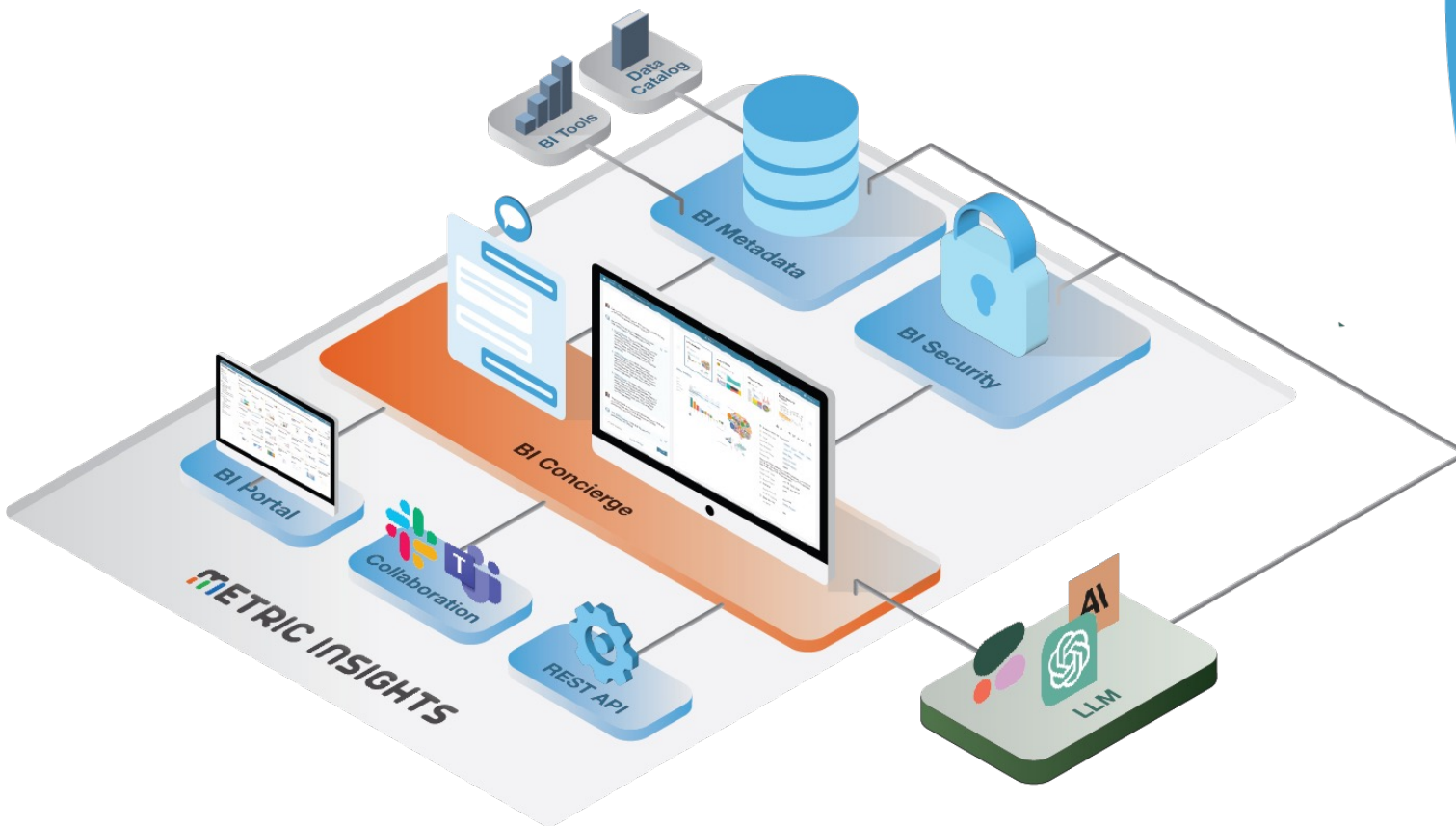
Discover the best assets to answer the questions you have



METRIC INSIGHTS

BI CONCIERGE

powered by AI



Key Features

- LLM powered conversational chat
- Leverages all metadata collected by Metric Insights
- Leverages Metric Insights Security model
- Integrated with Actions (e.g. subscribe, setup an alert)
- Accessible via Metric Insights BI Portal
- Accessible via Slack and Microsoft Teams

Benefits

- Save users time by recommending the best report
- Improve analyst productivity
- Increase user engagement with BI



WHAT IS THE FUTURE
OF AI FOR THE PORTAL?



Can you recommend a report that I can use to figure out why gross sales dropped last month in Canada?



Certainly, here are a few suggestions for a report that can be used to show sales performance:



1. [Product Marketing Research](#). This report shows the sales performance of individual salespeople, making it easy to see who is performing well and who may need additional support or training. This Report can be presented as a table, with columns for salesperson name, total units sold, and total revenue generated.

2. [Channel Analysis](#). This report shows sales performance by region, allowing management to identify which areas are performing well and which ones need improvement. This report can be presented as a map or a table, with columns for region name, total units sold, and total revenue generated

3. [Regional Sales](#). This report breaks down sales by individual product or service, making it easy to see which offerings are the most popular with customers. This report can be presented as a chart or table, with columns for product or service name, total units sold, and total revenue generated



That dashboard is at the category level and doesn't have any channel details. Do we have anything that provides performance analysis by channel?



Yes, [Sales Analysis](#) is one that has details of performance by Channel

Submit[Start a new chat](#)

Product Marketing Research

Tableau



Channel Analysis

QlikView



Regional Sales

Microsoft Power BI



Sales Analysis

Tableau



Sales Analysis



✓ Andrew Admin on 10/13/2022

Enterprise KPI [Sales](#) [Cost](#) [Profit](#) [Units](#)

Tags [Country](#) [Channel](#)

Business Owner [Sam Sales](#)

Data Steward [Gary Governor](#)

Technical Owner [Andrew Admin](#)

Element ID 2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken Apr 13, 2023 3:06

Image Last Taken Jul 28, 2022 21:57

Engagement 936

Colibra

Colibra Status Accepted

View In Colibra [Sales Analysis](#)

Data Security

PII Data No

Can you recommend a report that I can use to figure out why gross sales dropped last month in Canada?

Certainly, here are a few suggestions for a report that can be used to show sales performance:

1. [Product Marketing Research](#). This report shows the sales performance of individual salespeople, making it easy to see who is performing well and who may need additional support or training. This Report can be presented as a table, with columns for salesperson name, total units sold, and total revenue generated.
2. [Channel Analysis](#). This report shows sales performance by region, allowing management to identify which areas are performing well and which ones need improvement. This report can be presented as a map or a table, with columns for region name, total units sold, and total revenue generated
3. [Regional Sales](#). This report breaks down sales by individual product or service, making it easy to see which offerings are the most popular with customers. This report can be presented as a chart or table, with columns for product or service name, total units sold, and total revenue generated

That dashboard is at the category level and doesn't have any channel details. Do we have anything that provides performance analysis by channel?

Yes, [Sales Analysis](#) is one that has details of performance by Channel

Ask your question

Submit

[Start a new chat](#)

Product Marketing Research



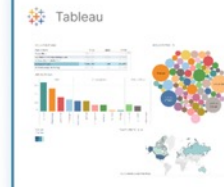
Channel Analysis



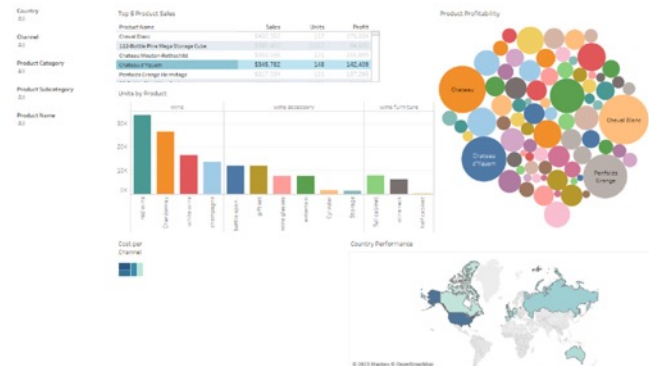
Regional Sales



Sales Analysis



Sales Analysis



Andrew Admin on 10/13/2023

Enterprise KPI

Tags

Business Owner

Data Steward

Technical Owner

Element ID

Sales

Country

Sam Sales

Gary Governor

Andrew Admin

2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken Apr 13, 2023 3:06

Image Last Taken Jul 28, 2022 21:57

Engagement 936

Collibra

Collibra Status Accepted

View In Collibra [Sales Analysis](#)

Data Security

PII Data No

Subscribe me

Share with another user

Setup an alert

Certainly, here are a few suggestions for a report that can be used to show sales performance:

- Product Marketing Research.** This report shows the sales performance of individual salespeople, making it easy to see who is performing well and who may need additional support or training. This Report can be presented as a table, with columns for salesperson name, total units sold, and total revenue generated.
- Channel Analysis.** This report shows sales performance by region, allowing management to identify which areas are performing well and which ones need improvement. This report can be presented as a map or a table, with columns for region name, total units sold, and total revenue generated
- Regional Sales.** This report breaks down sales by individual product or service, making it easy to see which offerings are the most popular with customers. This report can be presented as a chart or table, with columns for product or service name, total units sold, and total revenue generated

That dashboard is at the category level and doesn't have any channel details. Do we have anything that provides performance analysis by channel?

Yes, [Sales Analysis](#) is one that has details of performance by Channel

Subscribe me

Do you want me to include [Sales Analysis](#) in your Weekly Reporting Digest which you receive every Friday at 8AM?

Ask your question

Submit

[Start a new chat](#)

Product Marketing Research

Tableau

Channel Analysis

QlikView

Regional Sales

Microsoft Power BI

Sales Analysis

Tableau

Sales Analysis

Country

Channel

Product Category

Product Subcategory

Product Name

Top 6 Product Sales

Product Name	Sales	Units	Profit
133 Bottle Wine Storage Case	\$145,000	125	\$45,000
Carbon Fiber Backpack	\$145,000	125	\$45,000
Colibri Pro 1000	\$145,000	125	\$45,000
Colibri Pro 1000	\$145,000	125	\$45,000
Colibri Pro 1000	\$145,000	125	\$45,000
Colibri Pro 1000	\$145,000	125	\$45,000

Units by Product

Product Profitability

Country Performance

Enterprise KPI

Sales

Cost

Profit

Units

Tags

Country

Channel

Business Owner

Sam Sales

Data Steward

Gary Governor

Technical Owner

Andrew Admin

Element ID

2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken

Apr 13, 2023 3:06

Image Last Taken

Jul 28, 2022 21:57

Engagement

936

Colibra

Colibra Status

Accepted

View In Colibra

Sales Analysis

Data Security

PII Data

No

Certainly, here are a few suggestions for a report that can be used to show sales performance:

- Product Marketing Research.** This report shows the sales performance of individual salespeople, making it easy to see who is performing well and who may need additional support or training. This Report can be presented as a table, with columns for salesperson name, total units sold, and total revenue generated.
- Channel Analysis.** This report shows sales performance by region, allowing management to identify which areas are performing well and which ones need improvement. This report can be presented as a map or a table, with columns for region name, total units sold, and total revenue generated
- Regional Sales.** This report breaks down sales by individual product or service, making it easy to see which offerings are the most popular with customers. This report can be presented as a chart or table, with columns for product or service name, total units sold, and total revenue generated

That dashboard is at the category level and doesn't have any channel details. Do we have anything that provides performance analysis by channel?

Yes, [Sales Analysis](#) is one that has details of performance by Channel

Subscribe me

Do you want me to include [Sales Analysis](#) in your Weekly Reporting Digest which you receive every Friday at 8AM?

No, please send this report to me through Slack on Monday morning at 9AM.

Submit

[Start a new chat](#)

Product Marketing Research

Tableau

Channel Analysis

QlikView

Regional Sales

Microsoft Power BI

Sales Analysis

Tableau

Sales Analysis

Country

Channel

Product Category

Product Subcategory

Product Name

Top 6 Product Sales

Product Name	Sales	Units	Profit
100 Bottle Wine Storage Rack	\$100,000	100	\$20,000
Carbon Fiber Wine Storage Rack	\$100,000	100	\$20,000
100 Bottle Wine Storage Rack	\$100,000	100	\$20,000
Carbon Fiber Wine Storage Rack	\$100,000	100	\$20,000
100 Bottle Wine Storage Rack	\$100,000	100	\$20,000
Carbon Fiber Wine Storage Rack	\$100,000	100	\$20,000

Units by Product

Cost per Channel

Product Profitability

Country Performance

Andrew Admin on 10/13/2022

Enterprise KPI

Sales

Cost

Profit

Units

Tags

Country

Channel

Business Owner

Sam Sales

Data Steward

Gary Governor

Technical Owner

Andrew Admin

Element ID

2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken

Apr 13, 2023 3:06

Image Last Taken

Jul 28, 2022 21:57

Engagement

936

Colibra

Colibra Status

Accepted

View In Colibra

[Sales Analysis](#)

Data Security

PII Data

No

Report can be presented as a table, with columns for salesperson name, total units sold, and total revenue generated.

2. [Channel Analysis](#). This report shows sales performance by region, allowing management to identify which areas are performing well and which ones need improvement. This report can be presented as a map or a table, with columns for region name, total units sold, and total revenue generated.

3. [Regional Sales](#). This report breaks down sales by individual product or service, making it easy to see which offerings are the most popular with customers. This report can be presented as a chart or table, with columns for product or service name, total units sold, and total revenue generated.



That dashboard is at the category level and doesn't have any channel details. Do we have anything that provides performance analysis by channel?



Yes, [Sales Analysis](#) is one that has details of performance by Channel



Subscribe me



Do you want me to include [Sales Analysis](#) in your Weekly Reporting Digest which you receive every Friday at 8AM?



No, please send this report to me through Slack on Monday morning at 9AM.



OK, I'll create a new distribution to send [Sales Analysis](#) to you via Slack every Monday at 9AM.

Submit[Start a new chat](#)

Product Marketing Research

Tableau



Channel Analysis

QlikView



Regional Sales

Microsoft Power BI

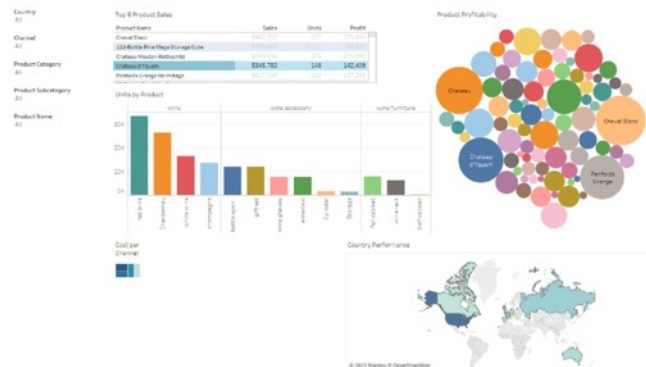


Sales Analysis

Tableau



Sales Analysis



✓ Andrew Admin on 10/13/2022

Enterprise KPI [Sales](#) [Cost](#) [Profit](#) [Units](#)

Tags [Country](#) [Channel](#)

Business Owner [Sam Sales](#)

Data Steward [Gary Governor](#)

Technical Owner [Andrew Admin](#)

Element ID 2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken Apr 13, 2023 3:06

Image Last Taken Jul 28, 2022 21:57

Engagement 936

Collibra

Collibra Status Accepted

View In Collibra [Sales Analysis](#)

Data Security

PII Data No

Report can be presented as a table, with columns for salesperson name, total units sold, and total revenue generated.

2. [Channel Analysis](#). This report shows sales performance by region, allowing management to identify which areas are performing well and which ones need improvement. This report can be presented as a map or a table, with columns for region name, total units sold, and total revenue generated

3. [Regional Sales](#). This report breaks down sales by individual product or service, making it easy to see which offerings are the most popular with customers. This report can be presented as a chart or table, with columns for product or service name, total units sold, and total revenue generated



That dashboard is at the category level and doesn't have any channel details. Do we have anything that provides performance analysis by channel?



Yes, [Sales Analysis](#) is one that has details of performance by Channel



Subscribe me



Do you want me to include [Sales Analysis](#) in your Weekly Reporting Digest which you receive every Friday at 8AM?



No, please send this report to me through Slack on Monday morning at 9AM.

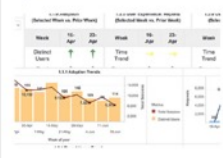


OK, I'll create a new distribution to send [Sales Analysis](#) to you via Slack every Monday at 9AM.

Submit[Start a new chat](#)

Product Marketing Research

Tableau



Channel Analysis

QlikView



Regional Sales

Microsoft Power BI



Sales Analysis

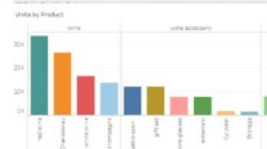
Tableau



Sales Analysis

Country
Channel
Product Category
Product Subcategory
Product Name

Product Name	Sales	Units	Profit
Product A	\$100,000	1,000	\$20,000
Product B	\$150,000	1,500	\$30,000
Product C	\$200,000	2,000	\$40,000
Product D	\$250,000	2,500	\$50,000
Product E	\$300,000	3,000	\$60,000



Subscribe me

Share with another user

Setup an alert

Enterprise KPI

Tags

Business Owner

Data Steward

Technical Owner

Element ID

Image Last Taken

Image Last Taken

Engagement

Collibra

Collibra Status

View In Collibra

Data Security

PII Data

Sales

Country

Channel

Sam Sales

Gary Governor

Andrew Admin

2261

Apr 13, 2023 3:06

Jul 28, 2022 21:57

936

Accepted

[Sales Analysis](#)

No

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

which ones need improvement. This report can be presented as a map or a table, with columns for region name, total units sold, and total revenue generated

3. [Regional Sales](#). This report breaks down sales by individual product or service, making it easy to see which offerings are the most popular with customers. This report can be presented as a chart or table, with columns for product or service name, total units sold, and total revenue generated



That dashboard is at the category level and doesn't have any channel details. Do we have anything that provides performance analysis by channel?



Yes, [Sales Analysis](#) is one that has details of performance by Channel



Subscribe me



Do you want me to include [Sales Analysis](#) in your Weekly Reporting Digest which you receive every Friday at 8AM?



No, please send this report to me through Slack on Monday morning at 9AM.



OK, I'll create a new distribution to send [Sales Analysis](#) to you via Slack every Monday at 9AM.



Share with another user



Please tell me to whom you want to send [Sales Analysis](#) and any message you want to include.

[Start a new chat](#)

Product Marketing Research

Tableau



Channel Analysis

QlikView



Regional Sales

Microsoft Power BI

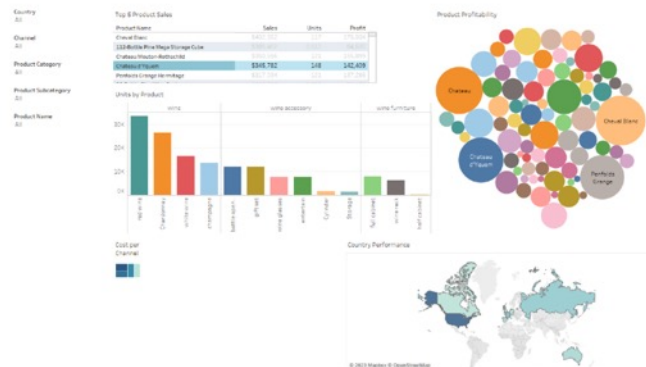


Sales Analysis

Tableau



Sales Analysis



✓ Andrew Admin on 10/13/2022

Enterprise KPI [Sales](#) [Cost](#) [Profit](#) [Units](#)

Tags [Country](#) [Channel](#)

Business Owner [Sam Sales](#)

Data Steward [Gary Governor](#)

Technical Owner [Andrew Admin](#)

Element ID 2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken Apr 13, 2023 3:06

Image Last Taken Jul 28, 2022 21:57

Engagement 936

Colibra

Colibra Status Accepted

View In Colibra [Sales Analysis](#)

Data Security

PII Data No

be presented as a map or a table, with columns for region name, total units sold, and total revenue generated

3. [Regional Sales](#). This report breaks down sales by individual product or service, making it easy to see which offerings are the most popular with customers. This report can be presented as a chart or table, with columns for product or service name, total units sold, and total revenue generated



That dashboard is at the category level and doesn't have any channel details. Do we have anything that provides performance analysis by channel?



Yes, [Sales Analysis](#) is one that has details of performance by Channel



Subscribe me



Do you want me to include [Sales Analysis](#) in your Weekly Reporting Digest which you receive every Friday at 8AM?



No, please send this report to me through Slack on Monday morning at 9AM.



OK, I'll create a new distribution to send [Sales Analysis](#) to you via Slack every Monday at 9AM.



Share with another user



Please tell me to whom you want to send [Sales Analysis](#) and any message you want to include.



Send to [@MikeSmith](#) and ask him to check the sales numbers against our latest forecast.

Submit

[Start a new chat](#)

Product Marketing Research

Tableau



Channel Analysis

QlikView



Regional Sales

Microsoft Power BI

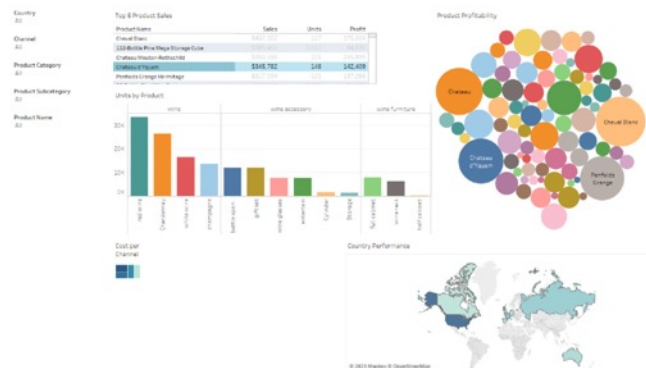


Sales Analysis

Tableau



Sales Analysis



✓ Andrew Admin on 10/13/2022

Enterprise KPI [Sales](#) [Cost](#) [Profit](#) [Units](#)

Tags [Country](#) [Channel](#)

Business Owner [Sam Sales](#)

Data Steward [Gary Governor](#)

Technical Owner [Andrew Admin](#)

Element ID 2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken Apr 13, 2023 3:06

Image Last Taken Jul 28, 2022 21:57

Engagement 936

Colibra


Colibra Status Accepted




View In Colibra [Sales Analysis](#)

Data Security




PII Data No


generated


 That dashboard is at the category level and doesn't have any channel details. Do we have anything that provides performance analysis by channel?


 Yes, [Sales Analysis](#) is one that has details of performance by Channel  




 Subscribe me


 Do you want me to include [Sales Analysis](#) in your Weekly Reporting Digest which you receive every Friday at 8AM?  


 No, please send this report to me through Slack on Monday morning at 9AM.

 OK, I'll create a new distribution to send [Sales Analysis](#) to you via Slack every Monday at 9AM.  

 Share with another user

 Please tell me to whom you want to send [Sales Analysis](#) and any message you want to include.  

 Send to [@MikeSmith](#) and ask him to check the sales numbers against our latest forecast.

 I emailed a copy of [Sales Analysis](#) to Mike Smith (mike.smith@wineco.org) with the message "John Frank asked that you please check the sales numbers in this report against our latest forecast."

Ask your question

Submit

[Start a new chat](#)

Product Marketing Research

Tableau



Channel Analysis

QlikView



Regional Sales

Microsoft Power BI



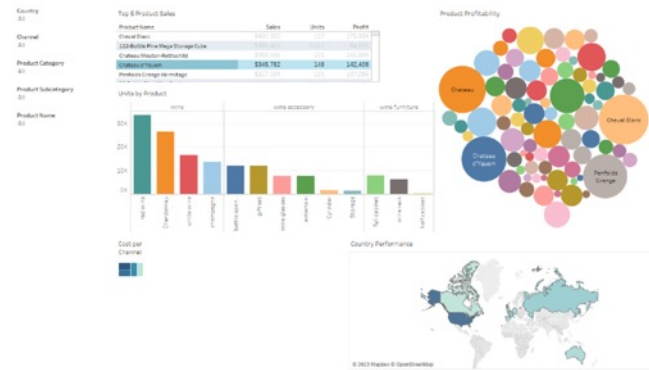
Sales Analysis

Tableau



Sales Analysis



✓ Andrew Admin on 10/13/2022

Enterprise KPI [Sales](#) [Cost](#) [Profit](#) [Units](#)

Tags [Country](#) [Channel](#)

Business Owner [Sam Sales](#)

Data Steward [Gary Governor](#)

Technical Owner [Andrew Admin](#)

Element ID 2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken Apr 13, 2023 3:06

Image Last Taken Jul 28, 2022 21:57

Engagement 936

Collibra

Collibra Status Accepted

View In Collibra [Sales Analysis](#)

Data Security

PII Data No

Yes, [Sales Analysis](#) is one that has details of performance by Channel



Subscribe me



Do you want me to include [Sales Analysis](#) in your Weekly Reporting Digest which you receive every Friday at 8AM?



No, please send this report to me through Slack on Monday morning at 9AM.



OK, I'll create a new distribution to send [Sales Analysis](#) to you via Slack every Monday at 9AM.



Share with another user



Please tell me to whom you want to send [Sales Analysis](#) and any message you want to include.



Send to [@MikeSmith](#) and ask him to check the sales numbers against our latest forecast.



I emailed a copy of [Sales Analysis](#) to Mike Smith (mike.smith@wineco.org) with the message "John Frank asked that you please check the sales numbers in this report against our latest forecast."



Setup an alert



Please let me know your alert condition for [Sales Analysis](#)?

[Start a new chat](#)

Product Marketing Research

Tableau



Channel Analysis

QlikView



Regional Sales

Microsoft Power BI

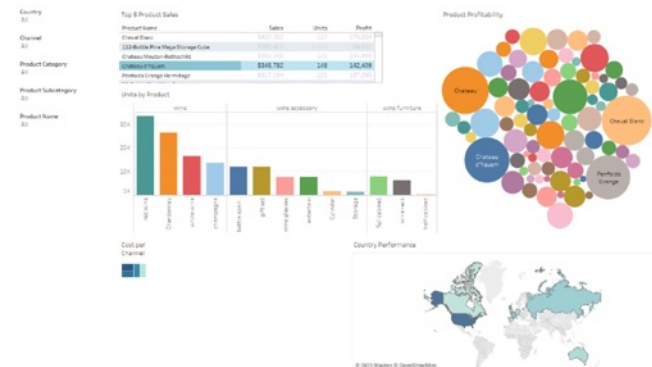


Sales Analysis

Tableau



Sales Analysis



✓ Andrew Admin on 10/13/2022

Enterprise KPI Sales Cost Profit Units

Tags Country Channel

Business Owner Sam Sales

Data Steward Gary Governor

Technical Owner Andrew Admin

Element ID 2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken Apr 13, 2023 3:06

Image Last Taken Jul 28, 2022 21:57

Engagement 936

Collibra

Collibra Status Accepted

View In Collibra Sales Analysis

Data Security

PII Data No



Yes, [Sales Analysis](#) is one that has details of performance by Channel



Subscribe me



Do you want me to include [Sales Analysis](#) in your Weekly Reporting Digest which you receive every Friday at 8AM?



No, please send this report to me through Slack on Monday morning at 9AM.



OK, I'll create a new distribution to send [Sales Analysis](#) to you via Slack every Monday at 9AM.



Share with another user



Please tell me to whom you want to send [Sales Analysis](#) and any message you want to include.



Send to [@MikeSmith](#) and ask him to check the sales numbers against our latest forecast.



I emailed a copy of [Sales Analysis](#) to Mike Smith (mike.smith@wineco.org) with the message "John Frank asked that you please check the sales numbers in this report against our latest forecast."



Setup an alert



Please let me know your alert condition for [Sales Analysis](#)?



Alert me if sales in Canada drops unexpectedly.

Submit

[Start a new chat](#)

Product Marketing Research

Tableau



Channel Analysis

QlikView



Regional Sales

Microsoft Power BI

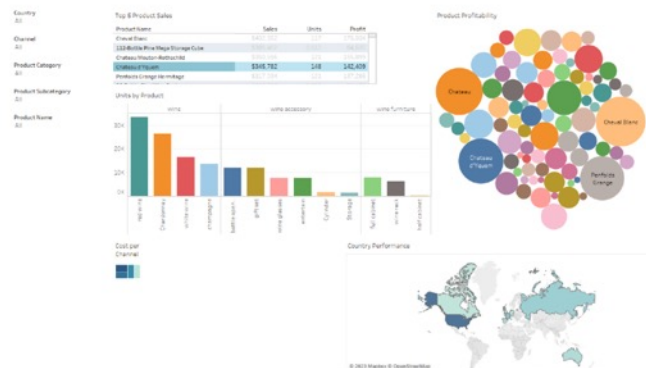


Sales Analysis

Tableau



Sales Analysis



✓ Andrew Admin on 10/13/2022

Enterprise KPI [Sales](#) [Cost](#) [Profit](#) [Units](#)

Tags [Country](#) [Channel](#)

Business Owner [Sam Sales](#)

Data Steward [Gary Governor](#)

Technical Owner [Andrew Admin](#)

Element ID 2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken Apr 13, 2023 3:06

Image Last Taken Jul 28, 2022 21:57

Engagement 936

Collibra

Collibra Status Accepted

View In Collibra [Sales Analysis](#)

Data Security

PII Data No

Weekly Reporting Digest which you receive every Friday at 8AM?

No, please send this report to me through Slack on Monday morning at 9AM.

OK, I'll create a new distribution to send [Sales Analysis](#) to you via Slack every Monday at 9AM.

Share with another user

Please tell me to whom you want to send [Sales Analysis](#) and any message you want to include.

Send to [@MikeSmith](#) and ask him to check the sales numbers against our latest forecast.

I emailed a copy of [Sales Analysis](#) to Mike Smith (mike.smith@wineco.org) with the message "John Frank asked that you please check the sales numbers in this report against our latest forecast."

Setup an alert

Please let me know your alert condition for [Sales Analysis](#)?

Alert me if sales in Canada drops unexpectedly.

I setup an alert to send you [Sales Analysis](#) if sales in Canada falls by more than 20% from the 30 day moving average. I scheduled this alert to come to you via email at 9AM daily if the condition is met.


Ask your question

Submit

[Start a new chat](#)


Product Marketing Research

Tableau




Channel Analysis

QlikView




Regional Sales

Microsoft Power BI



Sales Analysis

Tableau



Sales Analysis

Country

Channel

Product Category

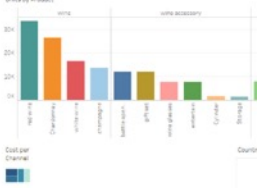
Product Subcategory

Product Name


Top 6 Product Sales

Product Name	Sales	Units	Profit
123 Bottle Wine Storage Guide	\$100,000	100	\$20,000
Carbon Footprint Reduction	\$50,000	50	\$10,000
Wine Storage Solutions	\$150,000	150	\$30,000
Wine Storage Solutions	\$150,000	150	\$30,000


Units by Product



Product Profitability



Country Performance



Enterprise KPI

Sales

Cost

Profit

Units

Tags

Country

Channel

Business Owner

Sam Sales

Data Steward

Gary Governor

Technical Owner

Andrew Admin

Element ID

2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken

Apr 13, 2023 3:06

Image Last Taken

Jul 28, 2022 21:57

Engagement

936

Collibra

Collibra Status

Accepted

View In Collibra


[Sales Analysis](#)

Data Security


PII Data

No



Friday at 8AM?




No, please send this report to me through Slack on Monday morning at 9AM.




OK, I'll create a new distribution to send [Sales Analysis](#) to you via Slack every Monday at 9AM.








Share with another user




Please tell me to whom you want to send [Sales Analysis](#) and any message you want to include.








Send to [@MikeSmith](#) and ask him to check the sales numbers against our latest forecast.




I emailed a copy of [Sales Analysis](#) to Mike Smith (mike.smith@wineco.org) with the message "John Frank asked that you please check the sales numbers in this report against our latest forecast."








Setup an alert




Please let me know your alert condition for [Sales Analysis](#)?







Alert me if sales in Canada drops unexpectedly.



I setup an alert to send you [Sales Analysis](#) if sales in Canada falls by more than 20% from the 30 day moving average. I scheduled this alert to come to you via email at 9AM daily if the condition is met.




Please change this to a 30% threshold and send it to my Mobile App.

Submit

[Start a new chat](#)


Product Marketing Research

Tableau




Channel Analysis

QlikView




Regional Sales

Microsoft Power BI







Sales Analysis

Tableau



Sales Analysis



Country

Channel

Product Category

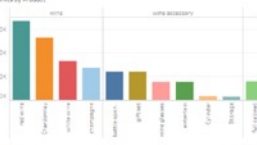
Product Subcategory

Product Name


Top 6 Product Sales

Product Name	Sales	Units	Profit
133 Bottle Wine Storage Case	\$101,000	101	\$24,000
Carbon Fiber Wine Storage Case	\$101,000	101	\$24,000
Wine Storage Case	\$101,000	101	\$24,000
Wine Storage Case	\$101,000	101	\$24,000
Wine Storage Case	\$101,000	101	\$24,000
Wine Storage Case	\$101,000	101	\$24,000


Units by Product



Product Profitability



Country Performance



Enterprise KPI

Sales

Cost

Profit

Units

Tags

Country

Channel

Business Owner

Sam Sales

Data Steward

Gary Governor

Technical Owner

Andrew Admin

Element ID

2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken

Apr 13, 2023 3:06

Image Last Taken

Jul 28, 2022 21:57

Engagement

936

Colibra

Colibra Status

Accepted


View In Colibra

Sales Analysis


Data Security

PII Data


No




Share with another user




Please tell me to whom you want to send [Sales Analysis](#) and any message you want to include.




Send to [@MikeSmith](#) and ask him to check the sales numbers against our latest forecast.




I emailed a copy of [Sales Analysis](#) to Mike Smith (mike.smith@wineco.org) with the message "John Frank asked that you please check the sales numbers in this report against our latest forecast."




Setup an alert




Please let me know your alert condition for [Sales Analysis](#)?




Alert me if sales in Canada drops unexpectedly.



I setup an alert to send you [Sales Analysis](#) if sales in Canada falls by more than 20% from the 30 day moving average. I scheduled this alert to come to you via email at 9AM daily if the condition is met.



Please change this to a 30% threshold and send it to my Mobile App.




I setup an alert to send you [Sales Analysis](#) if sales in Canada falls by more than 30% from the 30 day moving average. I scheduled this alert to come to you via mobile at 9AM daily if the condition is met.

Submit

[Start a new chat](#)


Product Marketing Research

Tableau




Channel Analysis

QlikView




Regional Sales

Microsoft Power BI







Sales Analysis

Tableau



Sales Analysis



Country

Channel

Product Category

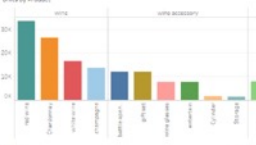
Product Subcategory

Product Name


Top 6 Product Sales

Product Name	Sales	Units	Profit
100 Bottle Wine Storage Case	\$145,000	125	\$45,000
Carbon Fiber Wine Storage Case	\$145,000	125	\$45,000
Wine Storage Case	\$145,000	125	\$45,000
Wine Storage Case	\$145,000	125	\$45,000
Wine Storage Case	\$145,000	125	\$45,000
Wine Storage Case	\$145,000	125	\$45,000


Units by Product



Product Profitability



Country Performance



Enterprise KPI

SalesCostProfitUnits

Tags

CountryChannel

Business Owner

Sam Sales

Data Steward

Gary Governor

Technical Owner

Andrew Admin

Element ID

2261

Wine Daily sales analysis by country, product, and channel. Data is sourced from the sales datamart which is updated daily from Salesforce by the ops team.

Image Last Taken

Apr 13, 2023 3:06

Image Last Taken

Jul 28, 2022 21:57

Engagement

936

Colibra

Colibra Status

Accepted

View In Colibra

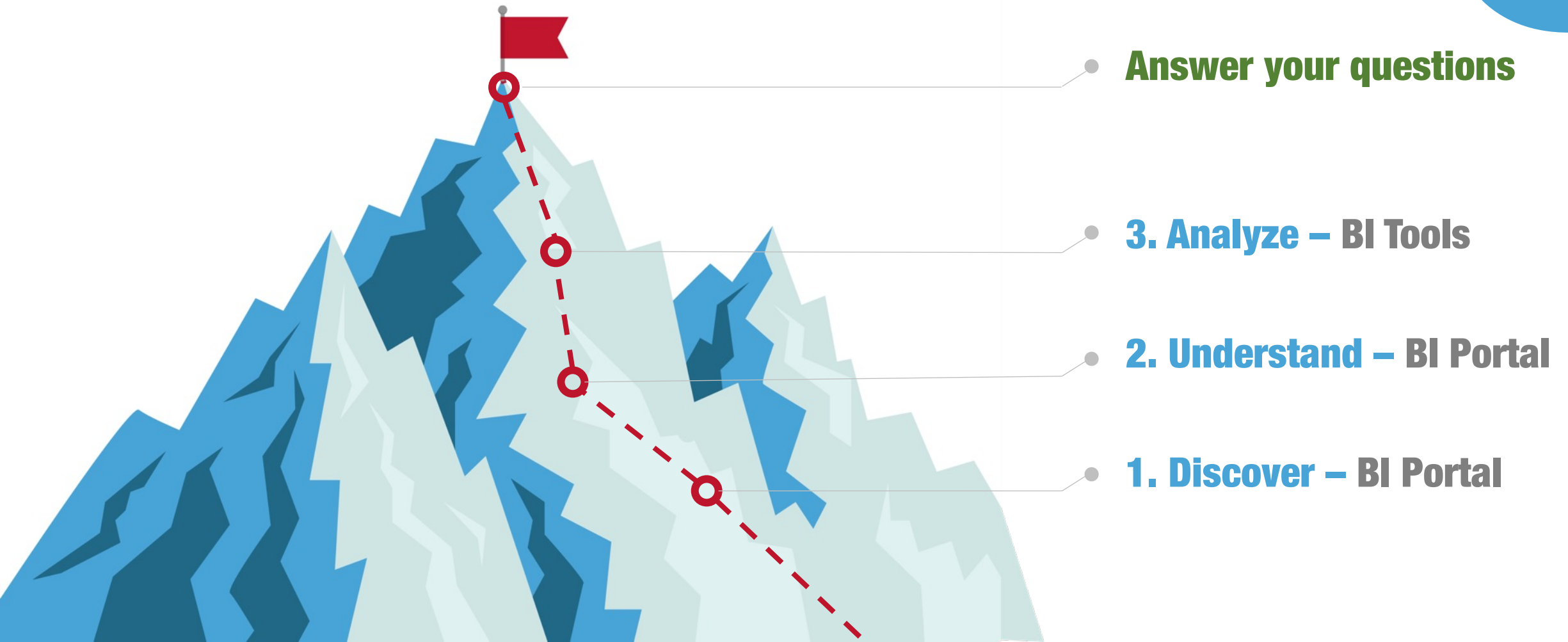
Sales Analysis

Data Security

PII Data

No

THE BI USER JOURNEY



Q&A

METRIC INSIGHTS
ENTERPRISE BUSINESS INTELLIGENCE PORTAL

Give your data the audience it deserves



www.metricinsights.com



44 Tehama Street
San Francisco
CA 94105
United States



+1 800 993 3467



info@metricinsights.com